

Shavon School of Real Estate / Instructor: Shavon Echols
Broker Xpress 60 Pre-license Course (Real Estate Dynamics)

***Homework Assignments**

HOMEWORK TO BE COMPLETED BEFORE THE FIRST DAY OF CLASS

***READ Chapters 1 and Chapters 2. ANSWER THE QUESTIONS at the end of EACH Chapter**

Monday, 9/13/21

- IN CLASS - **Property & Rights** - Review Chapters 1 and 2 in RED Book
- IN CLASS - The Real Estate Broker & Brokerage Business Planning in Xpress Book
- IN CLASS - Article 1 of the Code of Ethics
- **HOMEWORK** - Read Chapters 3 and 4 in RED Book and answer questions at the end

Wednesday 9/15/21

- IN CLASS - **Ownership & Transfer** - Review Chapters 3 and 4 in RED Book
- IN CLASS - Real Property Basics in Xpress Book
- IN CLASS - Article 2 of the Code of Ethics
- **HOMEWORK** - Read Chapter 5 in RED Book and answer questions at the end

Thursday 9/16/21

- IN CLASS - **Government** - Review Chapter 5 in RED Book
- IN CLASS - Real Property: Government Controls in Xpress Book
- IN CLASS - Unfair Trade Practices #1, #21,
- IN CLASS - Article 3 of the Code of Ethics
- **HOMEWORK** - Read Chapter 6 in RED Book and answer questions at the end

Monday 9/20/21

- IN CLASS - **Agency** - Review Chapter 6 in RED Book
- IN CLASS - Federal Law in Xpress Book
- IN CLASS - Unfair Trade Practices #3, #4, #9, #11, #18, #22, #30
- IN CLASS - Article 4, 5, and 6 of the Code of Ethics
- **HOMEWORK** - Read Chapter 8 in RED Book and answer questions at the end

Wednesday 9/22/21

- IN CLASS - **Contracts** - Review Chapters 8 in RED Book
- IN CLASS - Agency: Disclosure, BRRETA, Agreements & Purchase agreements in Xpress Book
- IN CLASS - Unfair Trade Practices #5, #6, #7, #8, #12, #13
- IN CLASS - Article 7, 8, and 9 of the Code of Ethics
- **HOMEWORK** - Read Chapter 10 in RED Book and answer questions at the end

Thursday 9/23/21

- IN CLASS - **Leases** - Review Chapters 10 in RED Book
- IN CLASS - Leasing in Xpress Book
- IN CLASS - Unfair Trade Practices #31, #32, #33, #34
- IN CLASS - Article 10 of the Code of Ethics
- **HOMEWORK**- Review/Study EVERYTHING we have covered so far

Monday 9/27/21

- IN CLASS - Midterm Exam
- IN CLASS - Property Management: CAM in Xpress Book
- IN CLASS - Unfair Trade Practices #14, #19, #26, #35, #36
- IN CLASS - Article 11 of the Code of Ethics
- **HOMEWORK - Read Chapter 12 in RED Book and answer questions at the end**

Wednesday 9/29/21

- IN CLASS - **Value** - Review Chapters 12 RED Book
- IN CLASS - Valuation in Xpress Book
- IN CLASS - Unfair Trade Practices #15, #24, #27
- IN CLASS - Article 12 of the Code of Ethics
- **HOMEWORK - Read Chapter 14 in RED Book and answer questions at the end**

Thursday 9/30/21

- IN CLASS - **Finance** - Review Chapters 14 in RED Book
- IN CLASS - Finance in Xpress Book
- IN CLASS - Unfair Trade Practices #23, #28, #29
- IN CLASS - Article 13 and 14 of the Code of Ethics
- **HOMEWORK - Read Chapter 16 and 17 in RED Book and answer questions at the end**

Monday 10/4/21

- IN CLASS - **Seller's Cost and Buyer's Cost** - Review Chapters 16 and 17 in RED Book
- IN CLASS - Seller Net - Buyer Cost and Closing and HUD-1 in Xpress Book
- IN CLASS - Unfair Trade Practice # 20, #25,
- IN CLASS - Article 15 of the Code of Ethics
- **HOMEWORK - Read Chapter 18 and 19 in RED Book and answer questions at the end**

Wednesday 10/6/21

- IN CLASS - **License Law and Rules & Reg** - Review Chapters 18 and 19 in RED Book
- IN CLASS - Brokerage in Xpress Book
- IN CLASS - Unfair Trade Practice #2, #16, #17,
- IN CLASS - Article 16 of the Code of Ethics
- **HOMEWORK- Read Chapter 20 in RED Book and answer questions at the end (SHOW WORK)**

Thursday 10/7/21

- IN CLASS - **Math** - Chapter 20 and Review for Final
- IN CLASS - Brokerage in Xpress Book
- IN CLASS - Article 17 of the Code of Ethics

Final Exam Day to be announced!

**You have passed this class! You will pass the final exam! You will pass the state exam!
You will continue to be very successful in your real estate career with your Broker's
License!**